



## MELANIE MASSIE

LIFE, LONG-TERM CARE, AND DISABILITY  
INSURANCE COORDINATOR

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My NET WORTHWHILE™ is helping bring protection and peace of mind to clients as they seek to secure their assets and their future.

Melanie believes that most people don't understand the true value of insurance – that it's a product that not only helps them protect their assets but their future as well. She enjoys helping create a feeling of security for clients as she walks them through the insurance process.

In her role as an LLAD Insurance Coordinator, Melanie utilizes her ability to work and thrive in a collaborative and professional team environment. She works closely with our in-house agents to assist in both the placement and servicing of life, long-term care, disability, and annuity insurance solutions. She coordinates all aspects of the insurance process, including preparing new applications, monitoring the policy placement process, and coordinating existing policy reviews.

Melanie has more than 15 years of experience in insurance support. Prior to joining SignatureFD, she served as a Senior Insurance Support Associate at Wells Fargo Advisors, where she acted as a liaison between financial advisors, carriers, and clients. She also worked as a Senior Case Manager for AIM Systems, Inc. She holds a Bachelor of Science degree from Indiana Bible College, an Executive Assistant Certification from Washington School for Secretaries, and Georgia licenses for life, health, and accident insurance.

In her spare time, Melanie enjoys volunteering, mission trips, kayaking, and hiking, but most of all, she loves

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spending time with her family.